

Sample: 12-Week Program

Client Profile:
Student seeks a position in Consulting Firm as a first time consultant

Initial Session:



One-on-One



Intake Form



Goals

Initial Consultation (45 min): Client submits intake form and communicates overarching goal (e.g. obtain job offer from Consulting Firm) and specifies goals to track.

Ongoing Sessions:

All 40-Minute Sessions Consist of:



One-on-One



Action Plan Review



Re-Assess Progress Toward Goals

1 4-Pack Coaching Session

Session 1

Session 2

Session 3

Session 4

Example Goal #1: Research Consultancies and target at least 3 companies for hiring opportunities

- Complete research on Consultancies that would be a good match based on my preferences and career objectives.
- Determine which of these companies are recruiting at school versus consultancies I must target outside of school's career services.

2 4-Pack Coaching Session

Session 1

Session 2

Session 3

Session 4

Example Goal #2: Complete resume and submit to 3 Consulting Companies

- Obtain feedback on Draft Resume.
- Submit resume by resume drop deadline for the companies that are recruiting on campus. Goal of resume is to obtain interview (next round).
- Submit resume and find candidate to conduct informational interview. Goal of resume and invitation is to obtain informational interview.

3 4-Pack Coaching Session

Session 1

Session 2

Session 3

Session 4

Example Goal #3: Prepare to conduct 2 Consulting interviews

- Practice in-person interview (behavioral interview and case study interview).
- Goal of interview is to make meaningful impact and for follow-up action (either secure subsequent interview or job offer).

Example Goal #4: Other professional or personal goals as desired

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